

Current Platform Company Add-On Searches

George McCabe, gmccabe@harrenequity.com

<u>LOGO</u>	NAME/LOCATION	<u>SEGMENT</u>	<u>WEBSITE</u>	WHO WE ARE	WHAT WE SEEK
CORE STATES GROUP	Core States Group Ambler, PA	Industrial Services – Architecture, Engineering, Clean Energy Engineering, Procurement, and Construction ("EPC"), Signage Solutions	core-states.com	Provider of architectural, design, engineering, specialty program management services, and signage solutions to a diverse set of national, blue-chip customers in a variety of end markets; also provides EPC services to customers within rapidly growing segments of the Clean Energy market such as zero-emission vehicle infrastructure & distributed energy.	Firms providing (i) architectural & design, (ii) engineering, and/or (iii) Clean Energy infrastructure development services in support of multi-site programs for commercial and/or infrastructure-oriented clients. Revenue >\$2-3 million, depending on service offerings and end markets.
Velosio	Velosio Dublin, OH	IT Services – Implementation, Services, Support and Development	velosio.com	Provides technology services and solutions to the SMB market including ERP, CRM, Productivity, and Business intelligence solutions primarily for the Microsoft product set.	Microsoft oriented IT service providers assisting SMB customers to assess and implement applications such as ERP, CRM, BI, and Productivity Solutions particularly in North America. EBITDA > \$200k
VIRGINIATILE	Virginia Tile Company Livonia, MI	Industrial - Building Materials	<u>virginiatile.com</u>	Premier distributor of ceramic, porcelain, and natural stone tile in the Midwest and Great Lakes region of the U.S.	Tile distributors targeting commercial or residential end markets. North America. EBITDA > \$500k (or smaller if located in or near current footprint).