

# HARREN EQUITY PARTNERS

**Platform Revenue** \$20 million - \$200 million

**Platform EBITDA** \$5 million - \$20 million

**Add-Ons** No size minimum

**Distressed** EBITDA > \$5 million at some point in the past

**Control** Majority preferred

Industry Focus Manufacturing & Distribution, Healthcare Services, Industrial Services, Business &

**Technology Services** 

Geography United States and Canada









# THE HARREN DIFFERENCE

### Stability

The investment professionals at Harren possess well over 100 years of combined private equity investment and operating experience.

## **Partnership**

We believe in alignment of interests at all levels. We employ straight forward capital structures and invest in the same common equity as management.

#### **Focus**

Harren's approach centers on operational excellence and insightful strategic analysis, rather than financial engineering. Our careers have been dedicated to partnering with management teams to develop world-class organizations in the lower middle market.

## **Experience**

Harren's professionals have worked with companies facing a variety of strategic opportunities and challenges. We have consistently invested in numerous specific industry sectors in order to enhance our expertise and appeal to owner/operators in those sectors.

## Operational Support

Harren professionals are involved through significant project-oriented, on-site support. Harren's support on a strategic or project-level basis allows the company's senior-level management to focus their time and attention on running the business.

## Certainty

We manage the transaction process to ensure certainty of closing. Our fund credit line allows us flexibility to close quickly.

# **ABOUT HARREN**

Harren Equity Partners is a private equity firm dedicated to the growth and development of industry-leading companies through the creation of strong partnerships. Harren's strategy is to create long-term value by improving operational performance, providing in-depth strategic analysis, and executing a plan in partnership with portfolio company executives. Harren professionals take time to learn the business from the beginning of our investment process, develop and implement a strategic business plan, and support management with the increasingly complicated decisions associated with growing a business.

Founded: 2000

Cumulative Funds Raised: \$800mm

 $\pmb{Fund\ IV}:\ \$300mm$ 

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Portfolio Company	Industry	Fund	Status	Seeking Add-On
<b>Plastic Fabricating Company</b>	Aerospace & Defense	Prior Firm	Realized	
Vaupell Industrial Plastics	Aerospace & Defense	Prior Firm	Realized	
Woven Electronics	Aerospace & Defense	Fund I	Realized	
<b>Auction Finance Group</b>	Business Services - Automotive	Prior Firm	Realized	
Alliance Ground International	Business Services - Air Cargo	Fund III	Realized	
Core States Group	Business Services - Architecture & Engineering	Fund IV	Current	~
Milliken & Michaels	Business Services - Collections	Prior Firm	Realized	
Sysdome	Business Services - Fraud Detection	Prior Firm	Realized	
Velosio	Business Services - Information Technology	Fund III	Current	<b>~</b>
Med Legal	Business Services - Litigation Support	Fund II	Realized	
A&A Transfer	Business Services - Rigging & Crane	Fund III	Realized	
Appro Systems	Business Services - Transaction Processing	Prior Firm	Realized	
Circa Corporation	Consumer Products - Fashion Accessories	Fund III	Realized	
Marianna Industries	Consumer Products - Health & Beauty	Fund II	Realized	
Virginia Candle Company	Consumer Products - Household Goods	Fund I	Realized	
Mission Pets (formerly SimplyShe)	Consumer Products - Pet	Fund II	Realized	
Texas DAR Enterprises	Distribution - Automotive	Fund I	Realized	
Virginia Tile Company	Distribution - Building Products	Fund III	Current	<b>~</b>
Hilden America	Distribution - Hospitality	Prior Firm	Realized	
Keystone Drill Services	Energy Equipment	Fund II	Realized	
ARKLATEX Wireline Services	Energy Services	Fund II	Realized	
<b>Energy Fishing &amp; Rental Services</b>	Energy Services	Fund II	Realized	
Professional Directional	Energy Services	Fund II	Realized	
Spartan Energy Services	Energy Services	Fund II	Realized	
Virginia Drilling Co.	Energy Services	Fund I	Realized	
Health Connect America	Healthcare Services	Fund III	Realized	
Camelot Schools	Healthcare Services	Prior Firm	Realized	
Chamberlin Edmonds & Associates	Healthcare Services	Prior Firm	Realized	
Cross Country Healthcare	Healthcare Services	Prior Firm	Realized	
MedPro Healthcare Staffing	Healthcare Services	Fund III	Current	
MP TotalCare	Healthcare Services	Prior Firm	Realized	
Persante Health Care	Healthcare Services	Fund II	Realized	
Upstream Rehabilitation	Healthcare Services	Prior Firm	Realized	
Carlisle Wide Plank Floors	Industrial - Building Products	Fund II	Realized	
Connor AGA Sports Flooring	Industrial - Building Products	Prior Firm	Realized	
Precision Architectural	Industrial - Building Products	Fund I	Realized	
Republic National Cabinet Co.	Industrial - Building Products	Prior Firm	Realized	
Air Logic Power Systems	Industrial - Equipment	Prior Firm	Realized	
Drew Foam Company	Industrial - Packaging	Prior Firm	Realized	
Huskie Tools	Industrial - Tools	Fund II	Realized	
	Transportation & Logistics	Prior Firm	Realized	
CrossGlobe Logistics	Transportation & Logistics			